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# CREDIT

## *and Financial Management*

DECEMBER, 1943



House Votes Amendments for Renegotiation Act—4. War Economy Puts Squeeze on White Collar Class—7. What Kind of Plans Are Needed—10. The Credit Man Looks Ahead—12. University of Pennsylvania Economist Reviews War Financing—16. Credit Man's Working Tools—20.

1944 EDITION

# WAR CREDIT MANUAL of COMMERCIAL LAWS

New laws and amendments passed by 46 Legislatures this year have imposed new requirements (in the number of states indicated below) which you must be prepared to meet in your transactions involving:

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|----------------------------|-----------|---------------------------|----------|
| Conditional Sales .....    | 21 States | Assumed Name Laws .....   | 7 States |
| Sales and Use Taxes .....  | 9 "       | Bulk Sales Laws .....     | 5 "      |
| Chattel Mortgages .....    | 17 "      | Negotiable Instru-        |          |
| Rights of Married Women in |           | ments .....               | 3 "      |
| Business .....             | 6 "       | Exemptions .....          | 6 "      |
| Assignment of Accounts     |           | Mechanics Lien Laws ..... | 9 "      |
| Receivable .....           | 7 "       | State Bond Laws .....     | 11 "     |

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"May I again express my sincere appreciation for the personal attention you have given them (solutions to problems) and the constructive criticisms offered."

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"I enjoyed this course very much and am happy to have completed it successfully. I want to thank you again for your encouragement and thoughtfulness."

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"Not only has the course been very helpful to me, but I have derived much benefit from the magazine 'Credit and Financial Management' and Mr. Heimann's letter. . . . Please accept my sincere thanks for the help you have given me in this course. . . . Thank you very much for your comments on my form letters. They were helpful in making up a new set for actual use."

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